



Partnership

Integrity Reliability

Loyalty Competency

Accountability

Adaptability

Respect Flexibility

Consistency

Specialist IT Distributor

Connecting you to a comprehensive range
of industry-leading technology solutions



DATA STORAGE, PROTECTION & MANAGEMENT

ACA and our vendor partners have a rich tradition in these fields and our experienced team can help you understand and deliver proven solutions for your clients – from SMB to Enterprise.

Data Storage – Cloud – Hybrid – Disk – Flash – Tape – Data Centre – Complete Data Storage Management. Backup & Recovery, Business Continuity and Archiving solutions.

Quantum

End-to-End
Data Management Solutions

QLOGIC

Storage Networking

Acronis

Data Protection

socomec
Innovative Power Solutions

Uninterruptible Power Supply

FUJIFILM

Storage Media

**VERLAND
TANDBERG**

Data Storage

Infortrend

Unified Enterprise Storage

redstor

Data Protection & Recovery

**MAIL
STORE**

Email Archiving

arcserve + **StorageCraft**
an Arcserve company

Backup & Recovery + Business Continuity



CYBERSECURITY

Cybersecurity is important and our vendor partner solutions can help to prevent data breaches, identity theft, and other types of cybercrime. All businesses today must have strong cybersecurity measures to protect their data and customers.

SONICWALL

Next-generation Firewall

Authlogics

Credital Management

actifile

Compliance & Encryption Security

kaspersky

Endpoint Security, Detection & Response

ENTRUST
SECURING A WORLD IN MOTION

Digital Identity & Security Solutions

utimaco

Cybersecurity Compliance

CONNECTSECURE

Vulnerability Management

xcitium

Extended Detection & Response

NORD SECURITY

Digital Security & Privacy

MONITORAPP

Application Security

THALES gemalto
security to be free

Security Key Management

ThreatDown
Powered by Malwarebytes

Cyberthreat Protection

bluedog

Security Monitoring



DOCUMENT & INFORMATION MANAGEMENT

Digital Transformation – Data & Document capture, A4/A3 document scanners, large format scanning, document conversion, information management – scan, digitise and manage just about any type and size document.

Kodak alaris

Document Scanners & Capture Software

Colortrac
Our Business is Your Image

Wide Format Scanners

ABBYY

Content Capture & Intelligence

contex
WHEN IMAGING MATTERS

Large Format Scanners and Software



BUSINESS SOLUTIONS

A range of business productivity improvement solutions to help you with organisation-critical tasks.

Quantum-ANZ
Secure Cloud

Cloud Storage

ZWSOFT

CAD Software

ConduSiv
Technologies

Performance Optimisation

RIMAGE

Digital Publishing

SPECIALIST TECHNOLOGY DISTRIBUTION – MADE EASY.



CONNECTING PARTNERS TO MODERN TECHNOLOGY IN AN EVOLVING IT CHANNEL

ACA Pacific is a pioneer in the value-added supply of specialist information technology hardware and software solutions. Since our inception in 1988, we have connected solution providers with vendors throughout the Asia Pacific region, identifying markets and technologies that shape the ICT industry. We engage in aggressive market development with an activated reseller network, strong vendor alliances and our best-of-breed solutions ecosystem.

Value-Add is not just a buzzword for us – it's at the core of everything we do. Emphasising end-to-end customer service, ACA Pacific provides unparalleled levels of product sales and technical knowledge and a continued commitment to the profitability of all channel partners – Vendors, Resellers and End Users alike. We have shown the resilience and flexibility needed to maintain our position as one of the most successful specialised value-added distributors with offices in Australia, New Zealand, Singapore, Malaysia, Thailand, and Indonesia.

In the fast-moving technology world of today our reseller and vendor partners benefit from the stability of consistent ownership since 1988 and local management delivers; this allows our team to make decisions fast with any bureaucratic red tape.

GENUINE VALUE-ADDED CHANNEL BUSINESS PHILOSOPHY



OUR COMPANY

We genuinely value-add at every step of the distribution lifecycle. Our aim is to seamlessly connect modern technology with our Channel Partners through proactive market development programs and sales/technical consulting services.

- Simplified Channel Engagement
- National Coverage
- Value-Added Sales Advice
- Marketing Services



OUR STAFF

Our passionate, experienced team lives and breathes technology. We take the initiative to drive sales lead development and ensure the knowledge of our channel partners allows them to grow their business.

- Highly Trained Experts
- Fast, Reliable Customer Service
- Valued Pre-Sales Engagement
- Sales Cycle Management



OUR REGIONAL STRENGTH

With region-wide experience and integrity, we offer greater depth of solution offering as well as knowledge sharing with our channel partners reseller and vendors alike.

- Six Countries
- Strategic Partnerships
- Dedicated Partner Resources
- Channel Demand & Lead Generation
- Professional Services



Your Business Continuity Distribution Partner

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Port Melbourne, VIC 3207
- ☎ 03-9674-8188

SYDNEY

- ✦ Level 17
122 Arthur St
North Sydney, NSW 2060
- ☎ 02-9922-5333

BRISBANE

- ✦ Unit 12, Level 3
17 Bowen Bridge Rd
Herston, QLD 4006
- ☎ 07-3252-7715

PERTH

- ✦ Unit 4
415 Roberts Rd
Subiaco, WA 6008
- ☎ 08-9382-1066

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